

Fourth Quarter 2011

How We Will Help You Make Money!

Make your accounting system work for you.

Here are some ways that we have helped our clients:

- List all the new Customers for a given Period, and send them a welcome email with your marketing promotion
- Create an email campaign directed at Customers who have not made a new purchase in the last 90 days. Export the list to Excel so that it can easily be merged with your email newsletter software. The list can be refreshed at any time with a single mouse-click
- Look up what we last charged a Customer for a specific item, even when the Invoice # or Date is unavailable. We can even look up the information based on comments that were entered on the original Invoice
- Record conversations with Customers/Vendors/Contacts on their profile screens, create "Alerts" or warning messages for Customers/Vendors/Items that pop-up automatically when their record is accessed
- Display products and product lines that are moving well; isolate slow-moving products
- Create awesome & meaningful Financial Statements that provide management with up-to-date reporting

Who We Are

We are certified consultants with 25 years experience working with high-end Accounting ERP Systems. Our certification includes Softrak Adagio, Sage Accpac ERP, and MS Dynamics Navision.

Adagio

Adagio is often our recommended software. It has a low-maintenance requirement, implementation is well-organized, and surprisingly, Adagio is exceptionally adaptable to each organization with many features and options. It is often an excellent fit.

Discover the buried treasure in your accounting records! Analysis of your data will reveal trends – Customer/Vendor/Item/Ledger profiles, buying habits, sales history, and additional information. Carefully querying your data & displaying the results helps you make better decisions. The better you understand where your business has been, the more likely you will be able to decide where your efforts should be placed next.

We have found that Adagio has excellent reporting tools. Often Queries can be generated in minutes. More complex Queries and Reports can be written & saved, so that you can re-run them as necessary.

How We Help You, Our Clients

Only when we understand your organization and your specific requirements will we determine how we may be able to assist you. Our services include:

- Carefully assess your specific requirements, asking numerous questions to learn about and understand your organization
- Show you how to implement and take advantage of the Accounting Software
- Manage the conversion and implementation of your data
- Ensure that your system is up & running smoothly for your day-to-day operations
- Provide training and hand-holding
- Create meaningful Management Reports & Screen Inquiries
- On-going support, both on-site at your location and through remote on-line connections

Our Offer – Free \$500 Value Business Analysis!

If you have read this far, we hope that we have peeked your interest.

If so, contact us to discuss your business requirements. If we feel that Adagio may benefit your organization, we will arrange to meet with you to discuss your organization and your "wish-list". We will perform an analysis as to how Adagio can improve your operations, all at no cost to you.

Samuel Kopstick
S Kopstick & Associates Inc.

has specialized in supporting clients running high-end Accounting Software for 25 years. We are Certified Softrak Adagio & Sage Accpac Dealers & Consultants.